

The Seven Stages of Money Maturity®

March 16-17, 2010

Event Location

Westford Regency Inn and Conference Center
219 Littleton Road, Westford, Massachusetts 01886
Telephone #: 978-692-8200
Toll Free Reservations #: 1-800-543-7801
General Inquiries: info@westfordregency.com

Kinder Institute Contact

978-486-8053
Maryellen.Grady@kinderinstitute.com

Schedule of Events

Lunch included. Working lunch on day 2.
Day 1: 8:30 am to 5:30 pm
Day 2: 8:30 am to 5:30 pm
Sample Agenda – See page 2

Accommodations

Ask for the
Kinder Institute
Room Block

Please request the **Kinder Institute/Littleton** room block at \$115 per night*
***Rooms not booked by Friday, March 5th will be at a rate of \$135**
Westford Regency Inn and Conference Center
Toll Free Reservations #: 1-800-543-7801
<http://www.westfordregency.com>

Directions

<http://www.westfordregency.com/Directions/index.html>

[View map](#)

Airports

Logan International Airport (BOS) in Boston, MA
Manchester - Boston Regional Airport (MHT) in Manchester, NH

Transportation & Parking

There is no direct shuttle service to the inn and conference center.
Other services available are below:
Flightline (van service) 800-245-2525

AGENDA

Seven Stages of Money Maturity® Workshop

Morning: Introductions, overview of the Seven Stages, discussion of Innocence followed by an external listening exercise (dyad), then an internal listening exercise related to Innocence. Following a mid-morning break for 15 minutes, there will be a discussion of the stage of Pain, followed by both an external listening exercise (dyad) and an internal listening exercise in relation to Pain.

Lunch break

Afternoon: Discussion of the cycle of Pain and Innocence, introduction and discussion of Knowledge, including a discussion regarding integrity and freedom. Introduction of the role of financial planning in Knowledge. Following a 15 minute break, completion of the goal instruments, followed by discussion of each: Three Questions, Heart's Core Matrix, Goals for Life.

Day 2

Morning: Review of the Goals for Life, practical knowledge about money and financial planning. Bridge to Understanding from Knowledge, and the Structure of Suffering. Following a 15-minute break, an external listening exercise on Understanding (dyad), followed by discussion and an internal listening exercise. Introduction to Vigor.

Lunch break (working lunch)

Afternoon: Demonstration of working with the Three Questions, followed by participants doing the same with a partner. Demonstration of working with obstacles, followed by a second session with partner, doing the same. Revising the Goals for Life. The afternoon closes with a discussion and stories of Vision and Aloha, followed by a reflective discussion on what has been learned and experienced.

****Please dress comfortably. Coffee, tea and ice water will be available. Materials will be provided.**