

AGENDA

Thursday 26 January 2012

8:00 - 9:00	Registration & Coffee sponsored by Yourafterlife  Yourafterlife
9:00- 10:00	<u>Welcome and Introduction</u> - George Kinder <u>World Café Exercise</u> - Mary Zimmerman
10:00- 11:00	<u>Practice Management in Life Planning</u> - Nigel Barker-Smith, Kevin Chalk, Justin King, Luella Keeley with Tina Weeks & Alan Moran as moderators
11:00- 11:15	Break
11:15- 12:00	<u>Understanding Legacy</u> - Graeme Price & Paul Palmer
12:00- 12:30	<u>Charitable Foundations & Bringing the Life Planning Message Public</u> Graeme Price, Bruce Wilson & Thom Boot
12:30- 1:30	Lunch sponsored by UBS Wealth Management  UBS
1:30- 2:45	<u>Lighting the Torch: The EVOKE® Method - Presentation & Demonstration</u> George Kinder
2:45- 3:00	Break
3:00- 3:45	<u>Presence: In Business & Life- An Exploration</u> - Nicolas Chagrin
3:45- 4:30	<u>Working With Couples</u> - Louis Vollebregt
4:30- 4:45	Break
4:45- 5:30	<u>In Search of Much More Weird</u> - David Ferguson
5:30- 7:00	Cocktail Reception sponsored by Dimensional Fund Advisors  Dimensional

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Friday 27 January 2012

8:00 - 9:00	Registration & Coffee sponsored by Yourafterlife  Yourafterlife
9:00- 9:45	<u>Marketing Your Life Planning Proposition</u> - Philip Calvert
9:45- 10:30	<u>Financial Behavior Dimensions in Life Planning</u> - Symon Jagersma
10:30- 10:45	Break
10:45- 11:45	<u>Building Trust through Empathy & Silent Listening</u> George Kinder, Jane Brendgen & Nicholas Lee
11:45- 12:45	<u>The Power of the Life Planning Story</u> - Bruce Wilson & Mary Zimmerman
12:45- 1:45	Lunch sponsored by UBS Wealth Management  UBS
1:45- 2:30	<u>The Next Step In Life Planning... Building An Inspiring, Iconic, Profitable Business</u> - David Scarlet
2:30- 3:15	<u>Unique Approaches to Middle Market</u> Antony Williams, Simonne Gnessen & Fred Hoekstra
3:15- 3:30	Break
3:30- 4:15	<u>Talking to the 'Right' Brain</u> David Jones
4:15- 5:30	<u>Looking Forward</u> - George Kinder with Tina Weeks, Phil Calvert, Antony Williams, Bruce Wilson & Symon Jagersma
	Conference ends